



Comtek minds without borders...



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Comtek International



- Privately held company
- Established in 1993
- U.S. Headquarters – Chicago, IL.
- Offshore Development Center – St. Petersburg, Russia
- Currently over 50 consultants worldwide placed various industry verticals
- In process of obtaining SEI/CMM certification



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Services



- Management Consulting
- Supplemental Staffing
- Software Development
- Offshore Development



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Hiring Model

- Highly Qualified Candidates with Masters or Ph.D. degrees
- Knowledge of multiple platforms and products
- Industry experience
- Team player
- Proactive, results oriented individuals
- Creative in problem solving solutions
- Good to excellent communication skills

80% of our consultants are salaried employees



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Our Differentiators

- Expert Software Development by Comtek's rigidly screened, experienced personnel
- Proven Methodology
- Over 12 years of experience both on and offshore
- Flexible in offering the customer solutions that best meet their requirements



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Partial Customer List



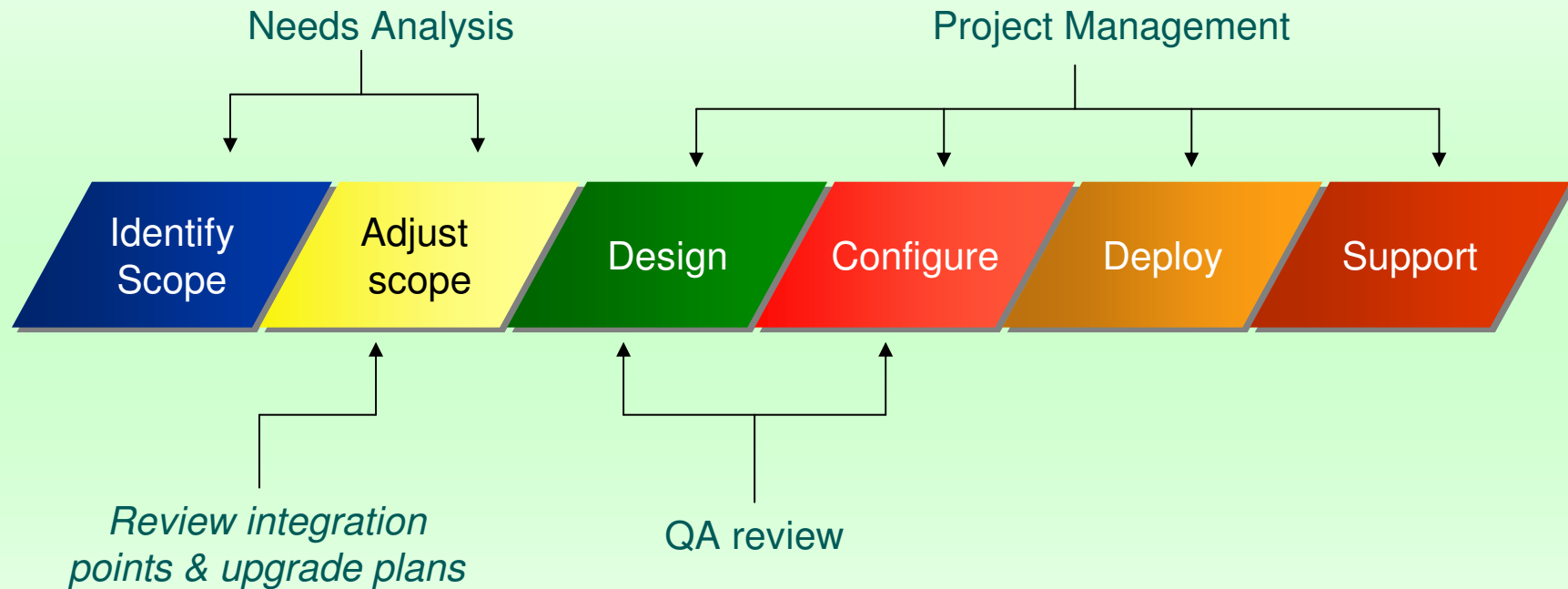
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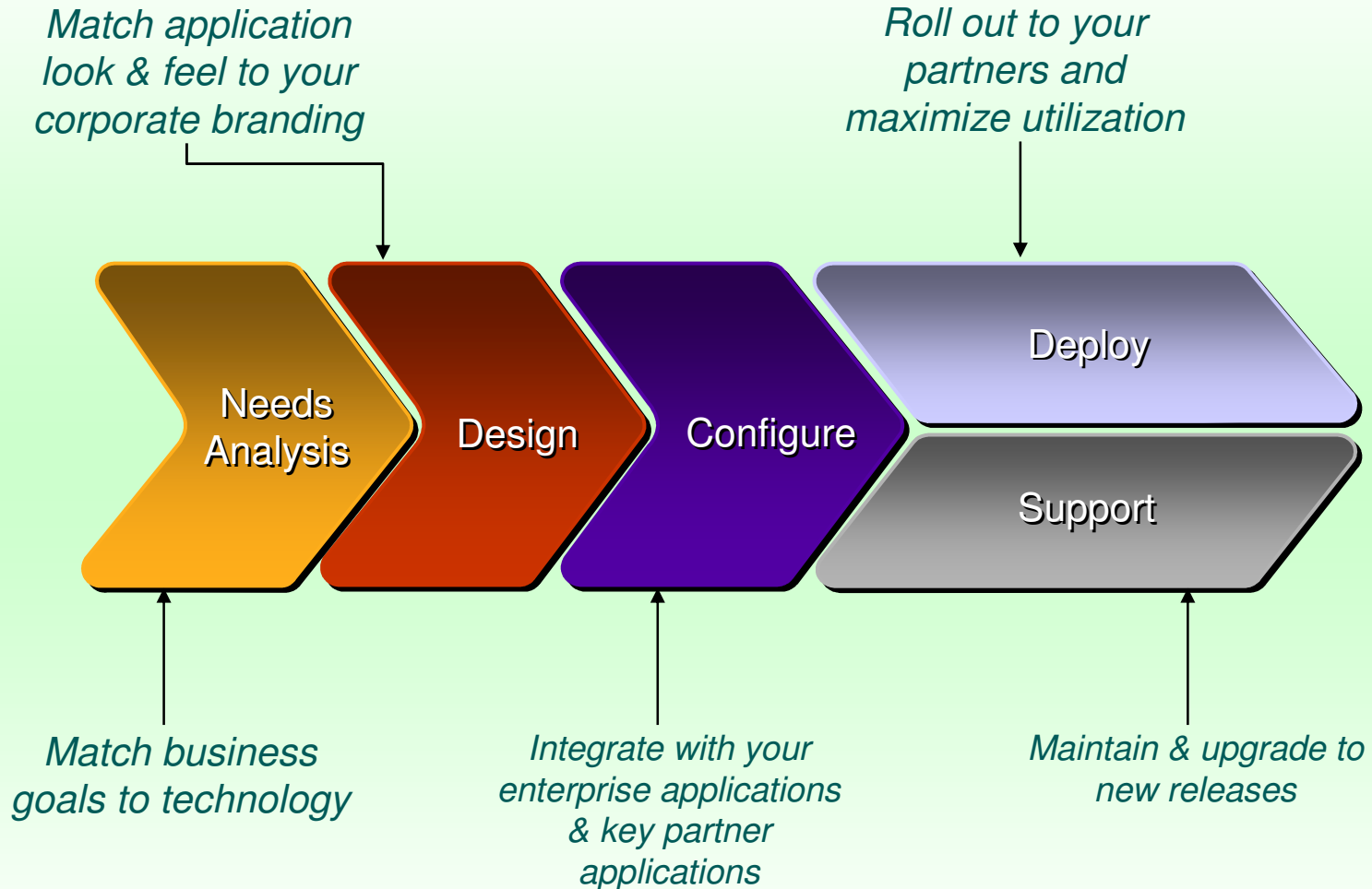
Partial Customer List Detail

Partial List	Supplemental Staffing	Management Consulting	Offshore Development
Abbott Laboratories	✓	✓	
ABM AMRO - Chicago	✓		
ABN AMRO - Netherlands	✓		
Bank of Ukraine		✓	✓
Cap Gemini/ Ernst & Young	✓	✓	
Caremark	✓	✓	
Click Commerce	✓	✓	✓
Experian	✓	✓	✓
FADO - Netherlands		✓	✓
Gulf Bank of Kuwait		✓	✓
MCI/Verizon	✓	✓	
Motorola	✓	✓	✓
Philip Morris		✓	✓
Sears/K-Mart	✓		
Freescale	✓	✓	✓
NAVTEQ	✓	✓	✓
SAE		✓	✓

Development & Integration Methodology



Implementation Methodology



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Project Administration

Client

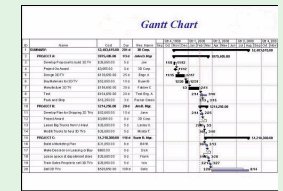
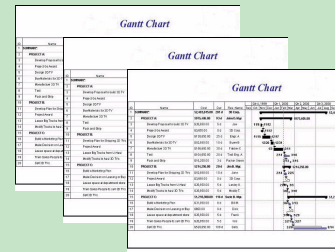
Scope Project

Create Sub Projects

Prioritize Sub Projects

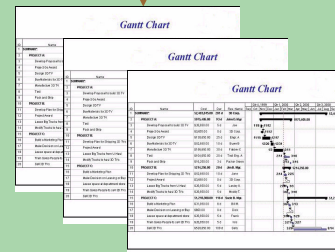
Create Sub Project Plans

Project Manager



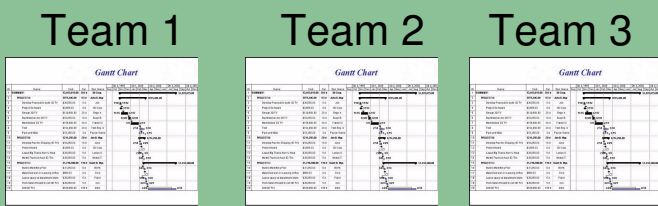
Roll-up with Variance Reports

Project Leaders



Roll-up with Variance Reports

Developers



Weekly Status & Estimate to complete

Management Consulting



Supplemental Staffing

Software Development



Service Offerings

Management Consulting

- Technology Assessment
- Risk Assessments
- Buy vs. Build Analysis
- Strategic Architecture Planning
- Methodology Services
- Reengineering IT Services
- Training
- Quality Assurance
- Project Planning
- Project Management
- Hardware/Software Selection
- Project Management

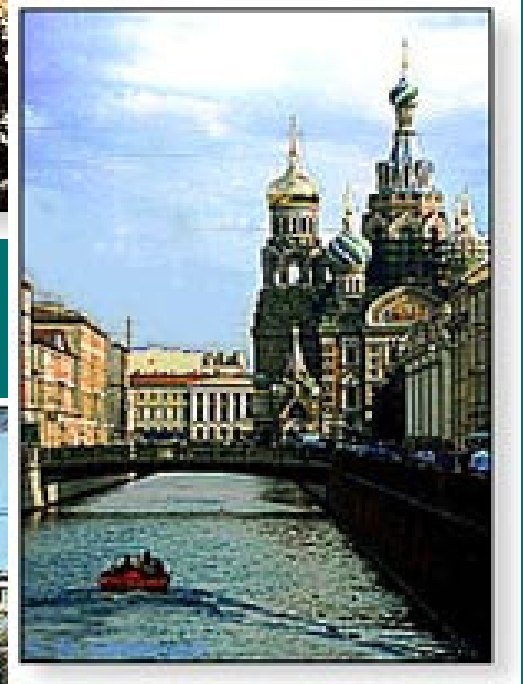
Supplemental Staffing

- All Fields

Software Development

- **DBA**
 - Oracle, Informix, MS SQL Server, ODBC
- **Developer**
 - Embedded Development
 - Oracle designer/Developer/Discover/Forms
 - Java, ASP, VB, Websphere, VA for Java, Lotus Notes, Rational Rose, Interdev, Cold Fusion, Powerbuilder, C/C++, Perl, SQL, XML/XSL, SOAP, HTML, JavaScript, PL/SQL, VBScript, JSP, Servlets, Applets, Visual C++, Crystal Reports, COM/DCOM, Shell Scripting
- **Administrator**
 - NT, W2000, HP-UX, Unix SCO, Solaris, Sybase, Linux, FreeBSD, Windows Mobile

Offshore Development



Offshore Development Center in St. Petersburg

- ❑ Intellectual capital of Russia
- ❑ Second largest city in Russia
- ❑ 10 World-Class Universities

Russian engineers are highly skilled. They have won four of the top eight places (including first place) in 2004 and three from the top 10 in the 2005 International Inter-Collegiate Programming Contests.



- ❑ Outstanding Geographic Location
Easy access to major European cities
- ❑ Advanced Communication Infrastructure



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Offshore Service Offerings

□ Planning

- Business Process Improvement
- Strategic Architecture Development
- Facilitation Workshops
- Technology Assessment
- Define Business Systems
- Buy vs. Build Analysis
- Lifecycle Strategy
- Quality Assurance

□ Analysis

- Gap Analysis
- Data Modeling
- Work Flow Diagram
- Functional Specifications
- Use Case Diagrams
- Project Management
- Quality Assurance

□ Design and Development

- Technical Design
- System/Package Integration
- Custom Design, Development
- Content Management
- Legacy to Web Conversions
- Reporting
- Infrastructure Management
- Project Management
- Quality Assurance

□ Implementation, Testing and Support

- Deployment
- Manual Preparation
- Release Management
- Application Maintenance Support
- Infrastructure Management
- Project Management
- Quality Assurance
- Support



Testimonials on Choosing Russia?

When it comes to serious problem resolution, Russian programmers are by far the best.

The Wall Street Journal

Russia's major advantage is the outstanding skills of Russian engineers, scientists, mathematicians, physicists, and other technical professionals. ...Russian programmers are creative and able to deal with complex tasks that require non-standard solutions.

Institute for Financial Studies

Steve Chase with Intel Russia says "When it comes to writing complex computer programs, the Russians are absolutely tops."

Steve Chase, Intel, Russia

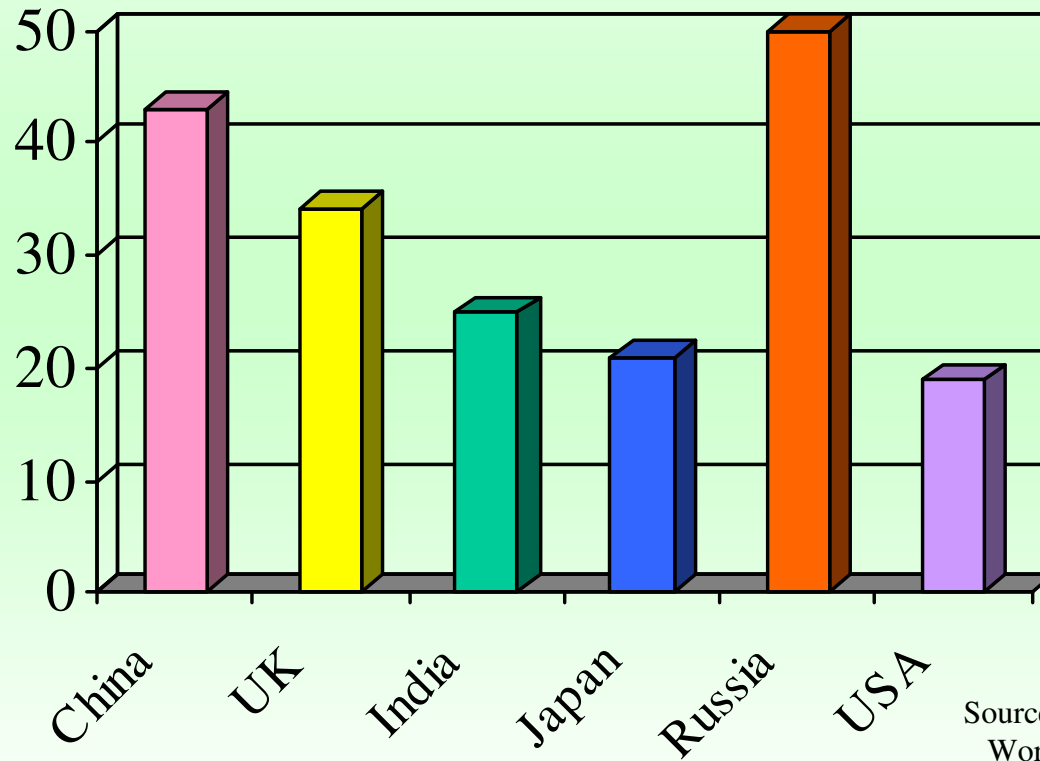


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Russian Expertise

Science Students (% of total)
Math, Engineering, Computers, Sciences

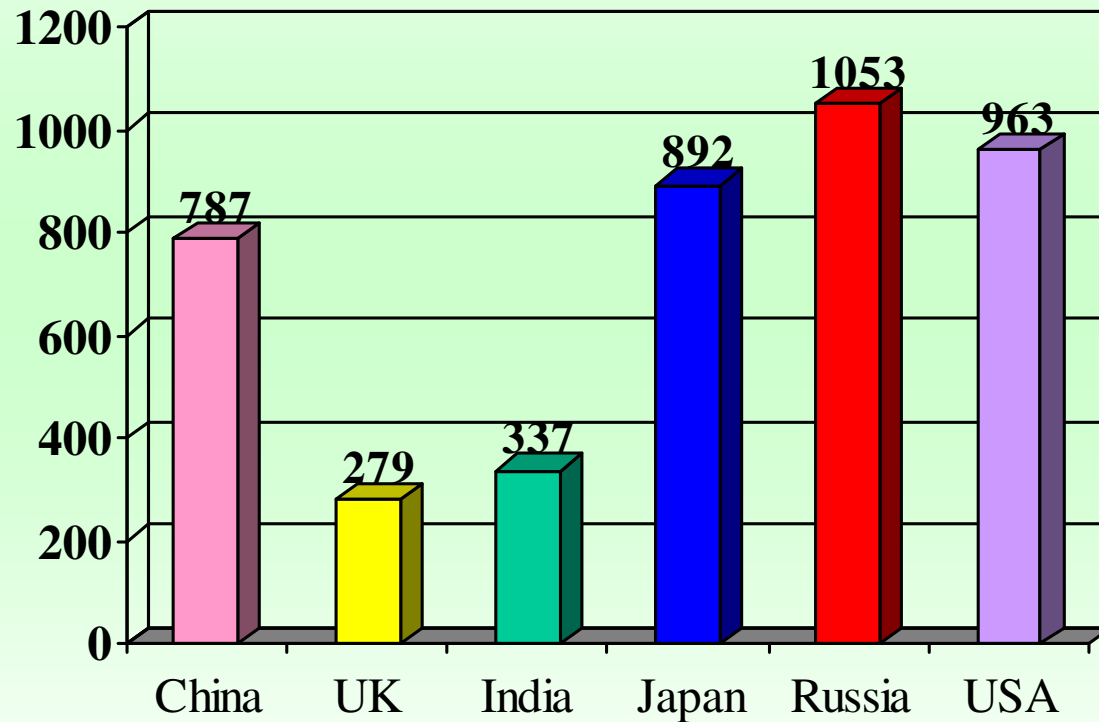


**Russia Ranks No. 1
in % of Total Math,
Engineering,
Computers, and
Sciences Students**

Source:
World Bank, Unesco

Global Comparison

Total Research and Development Personnel
(in thousands)



Russia Ranks No. 1 Worldwide in number of total research and development personnel per thousand people

Source:
World Bank, Unesco

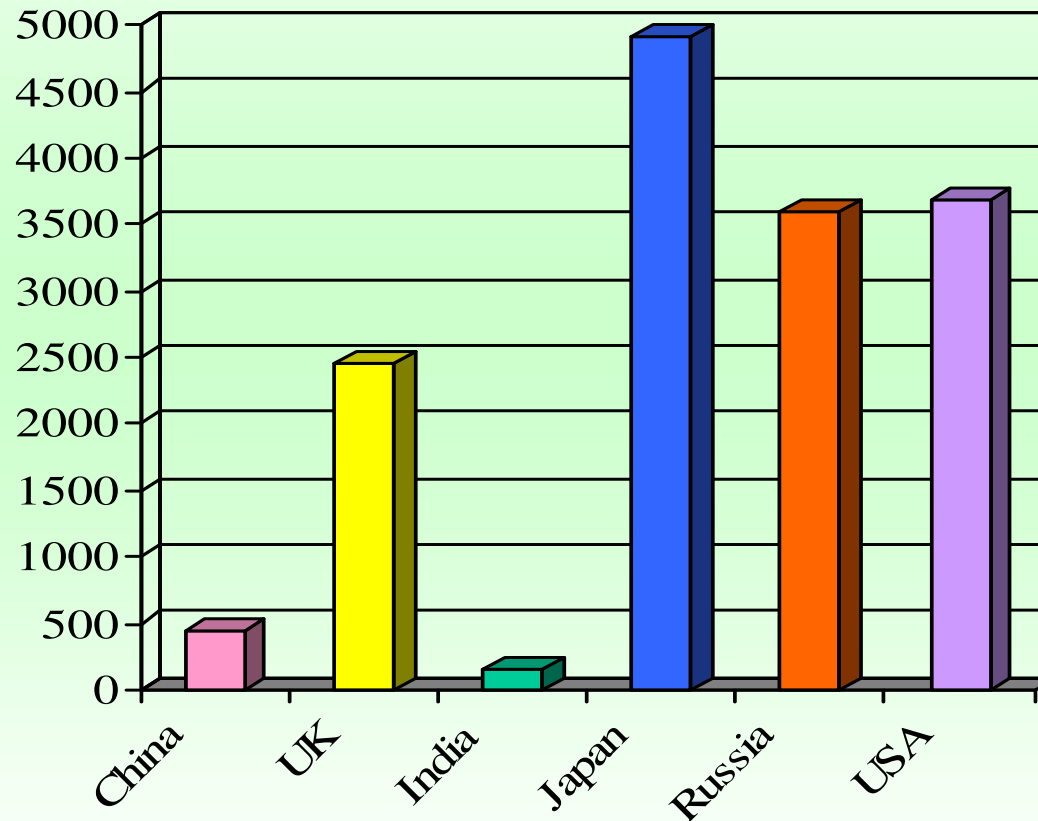


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Why Russia?

Scientists and Engineers
(per 1 million inhabitants)



**Russia Ranks No. 3
in scientists and
Engineers
Worldwide**

**20 times more
scientists than
India according to
Forester Research**

Source:
World Bank, Unesco



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Strengths of Russia

- ❑ Technical Skills, R & D Experience, Education
- ❑ Experience with Complex Projects and Total Solution Offerings
- ❑ European / Western Culture
- ❑ Location
- ❑ Value
- ❑ Availability of Star Performers

Source: American Chamber of Commerce in Russia



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Overseas Communication

Chicago



Project Manager
(Hands On)

Tech Lead
(Hands On)

St. Petersburg



Infrastructure Manager

Team Size Composition

- Team Leader (Hands On)
- 2-6 Developers



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Why Outsource to Russia?

Russian engineers are highly skilled. They have won four of the top eight places (including first place) in 2004 and three from the top 10 in the 2005 International Inter-Collegiate Programming Contests.

Russian education has been one of the strongest in the world

Well Over a dozen major companies like Motorola, Intel, Sun, Boeing, LG, Lucent and Nortel have established offshore development centers in Russia

Russian programmers are known for their ability to exceed customer's expectations.

Have a tough project to outsource, If you need unique technology experience and creativity and the ability to solve complex projects, Russia is the outsourcing country of choice.



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Sample Offshore Projects

Broad Range of Capabilities Across Major Disciplines

Experian

Completed a very successful major 6 year Web Enablement Direct Marketing software RAD development project at Experian. The project was based on MS C++, Java Sevlets 2.2,SQL, Apache and Tomcat and spanned from development, implementation, testing to maintenance. We provided around the clock real time delivery at substantial added value and savings to Experian

Freescale and Motorwerks

Developed and delivered OSEK (a fast, reliable, scalable Real- Time operating system). This required competitive analysis and investigation to meet AutoSAR, the common standard for automotive systems. Freescale Semiconductor Inc. is the major 5.8B designer of embedded semiconductors for industry

NAVTEQ

Designed a Symbian S60 (mobile device OP) device map server prototype based on C++.
NAVTEQ the world leader in premium-quality digital map data.

Large Software Company

Developed a relational DB toolkit for a *large software company* in a VB environment which is now being used to build DB applications in minutes.



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In Summary



- ❑ Russian programmers provide higher-quality coding and problem-solving skills than developers from other major offshore countries.
- ❑ Comtek can help you leverage high-quality, low-cost resources like no other firm.
- ❑ Comtek can make engineers available under a variety of models to meet your needs.
- ❑ Comtek offers greater flexibility and control over other larger outsourcing companies

Project success begins with Comtek!



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